

Manager Sales

pprupt (www.apprupt.com) is the first affiliate network for mobile applications. Our customers and partners include Axel Springer Verlag, Gruner & Jahr or RTL. For our offices in Hamburg, we are seeking a

Sales Manager

As a member of our team you will be working on demanding web and mobile projects. We offer a professional working environment and exciting projects in a field of business with rapid growth.

Your tasks

- Acquisition and relationship management of wide-reaching partners for the apprupt affiliate network
- Acquisition and relationship management of customers for the apprupt affiliate network (developers and advertisers)
- Open up new market opportunities and customer groups
- Represent apprupt at exhibitions and customer meetings

Your profile

- BS or MS (or equivalent) in business administration, communication science or a related field
- Experience in the field of sales, preferably with agencies and/or advertisers
- An existing network of contacts, preferably from the mobile-, agency- and/or publishing industry
- Genuine interest in the subjects of Internet, mobile web and iPhone
- Excellent knowledge of MS Office and the Internet
- Advanced analytical capabilities
- Highly advanced communication competency
- Perfect command of written and spoken German and excellent knowledge of English

What we have to offer

- Room for your own ideas, new approaches and a young, competent and highly motivated team
- Quick decision making processes
- A challenging position with responsibilities and scope to develop your own hard and soft skills

If you are interested in this position, we look forward to receiving your detailed application by email to jobs@apprupt.com. Your personal contact is Dennis Unruh.